

# Curriculum Vitae

**Name:** Raine Pajo  
**Date of birth:** 10 August 1976  
**Marital status:** married, two children

## Education and qualifications:

2007 – 2009 Tallinn University of Technology, faculty of economics,  
Master of Business Administration  
2000 – 2004 Tallinn University of Technology, faculty of energy  
Doctor of Technical Sciences  
1999 – 2000 Tallinn University of Technology, faculty of energy  
Master of Technical Sciences  
1994 – 1999 Tallinn University of Technology, faculty of energy  
diploma in electrical power engineering  
1983 – 1994 Rakvere Secondary School No. 1

## Professional experience:

2017 - ... COO – Large-scale Energy Production, the environment  
2014 – 2017 Power, heat and oil production and the environment  
2013 – 2014 Power and heat production and the technology industry  
2008 – 2013 Power and heat production, the environment and energy trade  
2006 – 2009 Chairman of the Supervisory Board of OÜ Põhivõrk (Elering)  
2006 – 2007 Director of Technology, technology and the environment  
Since 2006 Eesti Energia AS, Member of the Management Board for, Energy Production  
2000 – 2006 Eesti Energia OÜ Põhivõrk, Member of the Management Board; manager of development and operations division; manager of the development department; manager of the electrical grid planning section; client manager  
1999 – 2000 Fingrid OY, electrical grid designer for the Finnish transmission grid operator  
1997 – 1998 AS Ecomatic, product manager  
1996 summer Eesti Energia Rakvere Elektrivõrk, relay protection and automation intern

## Advanced training:

2017 Leader's development program with Change Partners OÜ  
2016-2017 Mentor/coaching program at Fontes  
2015 Nasdaq Academy, Physical and Financial Markets  
2014 Academy of Executive Coaching, London  
2013 Harvard Business School, **Authentic Leadership Development**  
2012 London Business School, Essentials of Leadership  
2008 IMD, Switzerland, High Performance Leadership programme  
2006 INSEAD, France, Young Managers Programme

**Mother tongue:** Estonian  
**Other languages:** English, Russian, Finnish

**Interests:** skiing, running, reading, ball games